



RESOLUTION NO. 2019-3569

A RESOLUTION AUTHORIZING AN EXEMPTION TO THE SOLICITATION METHOD AND AUTHORIZING A SOLE-SOURCE PROCUREMENT TO TRITECH SOFTWARE SYSTEMS, A CENTRAL SQUARE TECHNOLOGIES, LLC, COMPANY, FOR A PUBLIC SAFETY CAD/MOBILE/RMS SOFTWARE UPGRADE.

RECITALS:

1. The City has previously entered into agreements with VisionAIR Software, now TriTech Software Systems, a Central Square Technologies, LLC, company, for CAD and Mobile (2000), and RMS in (2002) public safety software.
2. The City has long desired to migrate/upgrade to the current TriTech version of the CAD/Mobile/RMS software suites, as the legacy products are nearing end of life, maintained only with no software enhancements, and create compatibility issues between software and hardware components.
3. TriTech is no longer producing enhancements to the legacy VisionAIR CAD/Mobile and classic RMS products, resulting in compatibility issues between software versions, hardware, printers, and, currently, UCR (Uniform Crime Reporting) reporting to the FBI.
4. Upgrading CAD/Mobile/RMS will help meet current Federal CJIS security requirements.
5. The City desires to improve compatibility between adjacent dispatch agencies by utilizing TriTech CAD, to encourage information sharing and increase efficiency.
6. Notice of the Public Hearing has been given through publication in the Newberg Graphic on June 12, 2019.
7. At the public hearing on June 17, 2019, the City offered an opportunity for any interested party to appear and present comment.
8. Newberg Municipal Code §3.25.070 provides the City Council, as the Contract Review Board, the authority to approve an exemption to the solicitation method and authorize a sole source procurement upon an Administrative Hearing and adopted findings of fact.

THE CITY OF NEWBERG RESOLVES AS FOLLOWS:


1. The City Council as the Contract Review Board approves an exemption to the solicitation method, authorizing a sole source procurement to TriTech Software Systems, Inc., for a public safety CAD/Mobile/RMS software upgrade. This exemption is based upon findings of fact pursuant to NMC §3.25.070, attached as Exhibit "A" and by this reference incorporated.
2. To the extent reasonably practical, the City of Newberg shall negotiate with TriTech Software Systems, Inc. to obtain contract terms that are advantageous to the City of Newberg.
3. The negotiated contact will be brought back to the City Council for approval and authorization, prior to execution of the contract.

➤ **EFFECTIVE DATE** of this resolution is the day after the adoption date, which is: June 18th, 2019.

ADOPTED by the City Council of the City of Newberg, Oregon, this 17th day of June, 2019.


Sue Ryan, City Recorder

ATTEST by the Mayor this 20th day of June, 2019.


Rick Rogers, Mayor

FINDINGS OF FACT – ATTACHMENT 1



May 20, 2019

Newberg-Dundee Police Department
Attn: Mary Nowell
401 East Third Street
Newberg, OR 97132

Sent via email

Re: Single and Sole Source for TriTech Software Systems' Software Applications

Dear Ms. Nowell:

This letter confirms that as the developer and copyright owner of TriTech Software Systems' ("TriTech") software applications and upgrades, TriTech is the single, and sole source for the purchase of software licenses, associated services, , and annual software support, for TriTech's proprietary suite of software applications including but not limited to Inform CAD, Inform Mobile, Inform RMS, Inform FBR, Inform Jail, associated interfaces and upgrades thereto

TriTech does not contract support for its software applications through third-party agreements, nor does it have any North American reseller agreements for its suite of software applications.

Should you have any further questions, please do not hesitate to contact your Account Manager, Steve Angell at 385.335.7938 or steve.angell@centralsquare.com.

Sincerely,

A handwritten signature in cursive script, appearing to read "Roxanne Lemer".

Roxanne Lemer
Director of Contracts

cc: Steve Angell, Account Manager

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- The estimated date for contract signing is August 1, 2019, or sooner. TriTech's schedule advised it will take 12 months from signing the contract to "go live."

- Utilizing TriTech CAD and RMS software will allow continued use of existing interface to COPLink at no cost. Different software would incur cost for interface creation.
- Sole sourcing with TriTech will allow for the reuse of existing servers and some software, while still meeting hardware and software requirements.

ENHANCEMENT IN QUALITY, PERFORMANCE AND PUBLIC BENEFIT:

- TriTech CAD is used by neighboring dispatch centers facilitating info sharing. Adjacent agencies with TriTech CAD: Washington County Consolidated Communications (WCCCA), Clackamas County Communications (CCOM), Lake Oswego Communications (LOCOM), Columbia County 9-1-1, and Yamhill County Communications (YCOM). With the planned inclusion of CAD-to-CAD, Newberg will be capable of sending/receiving CAD data and messages between WCCCA, CCOM, LOCOM, and Columbia County 9-1-1, with the potential of adding YCOM in the future. Contracting with another vendor will result in increased costs for interface development.
 - Newberg will electronically send data to WCCCA at the same time a 9-1-1 call is manually transferred to WCCCA, improving information flow for dispatching of TVF&R by WCCCA on medical and fire calls. This same capability is available when transferring misrouted 911 calls to other TriTech users having CAD-to-CAD capability.
 - CAD data will be shared between Mobile and RMS, eliminating redundant data entry between components, providing quicker more efficient recordkeeping, reducing errors and providing more efficient document development and retrieval.
 - GIS and GPS location data and radio messaging provided through the Motorola 800 MHz radio upgrade will be available for Newberg Dispatch to access through the TriTech CAD should Newberg desire to implement AVL or messaging functions in the future.
- 4. Findings to support the reason that approval of the request would be unlikely to encourage favoritism or diminish competition for the public contract or class of public contracts, or would otherwise substantially promote the public interest in a manner that could not practicably be realized by complying with their solicitation requirements that would otherwise be applicable under these regulations.**
- It's in the public interest to upgrade the current vendor software to a level compatible with our peer dispatch agencies, which will allow Newberg dispatch to share near real time unit data exchange resulting in an increased response time for certain types of calls. Utilizing the current vendor for the upgrade will allow the City to use existing hardware components and licenses, providing some financial relief that would not be available through an outside vendor. This upgrade is only available from TriTech Software Solutions, a Central Square Technologies, LLC, company. (Attachment 1)
- 5. A description of the proposed alternative contracting methods to be employed.**
- Sole-source procurement to TriTech Software Solutions, a Central square Technologies, LLC, company.
- 6. The estimated date by which it would be necessary to sign the contracts.**

EXHIBIT "A"

FINDINGS OF FACT for Exemption from competition and to allow sole source procurement to TriTech Software Systems, Inc., a Central Square Technologies, LLC, company, for an upgrade to existing public safety CAD/Mobile/RMS software.

Pursuant to Newberg Municipal Code 3.25.070 Process for approval of special solicitation methods and exemptions.

- A. Authority of City Council.** In its capacity as contract review board for the city, the city council, upon its own initiative, or upon request of the purchasing manager, may create special selection, evaluation and award procedures for, or may exempt from competition, the award of a specific contract or class of contracts as provided in this section.
- B. Basis for Approval.** The approval of a special solicitation method or exemption from competition must be based upon a record before the city council that contains the following:
- 1. The nature of the contract or class of contracts for which the special solicitation or exemption is requested.**
 - Request for exemption to allow sole source procurement to TriTech Software Systems, Inc., a Central Square Technologies, LLC, company, for an upgrade to existing public safety CAD/Mobile/RMS software.
 - 2. The estimated contract price or cost of the project, if relevant.**
 - The preliminary cost estimate for the software upgrade is \$403,083.00, dated 4/5/2019. This quote includes a \$77,000 TriTech upgrade credit. Additionally, the City of Newberg will receive credit for stated number of existing VisionAIR RMS licenses, which will be converted to TriTech Inform RMS licenses.
 - 3. Findings to support the substantial cost savings, enhancement in quality or performance or other public benefit anticipated by the proposed selection method or exemption from competitive solicitation.**

SUBSTANTIAL COST SAVINGS:

- This is an upgrade migration from existing legacy VisionAIR CAD and Mobile software (2000) and VisionAIR Inform RMS (2002) to the current TriTech software product line. CAD and Mobile software must be upgraded, before an upgrade of the classic VisionAIR RMS to ensure compatibility between all components. Cost savings for TriTech upgrade credit of \$77,000, plus credit for existing VisionAIR RMS licenses as follows:
 - 18 Inform RMS User Licenses
 - 1 Inform RMS Accident Module License
 - 1 Inform RMS Evidence and Bar Coding Module License
 - 1 Inform RMS GIS License
 - 1 Inform RMS Reporting Server License
 - 1 Inform RMS Test or Training System License
 - 18 NCIC/State Software Inform RMS Concurrent User Licenses