

# Lane Transit District Budget Committee Agenda Packet

### **Budget Committee Meeting**

Tuesday May 7, 2024 5:30 – 7:00 p.m.

The meeting will be held in-person, remotely and via broadcasting.

Address: 3500 E. 17<sup>th</sup> Avenue, Eugene OR 97401 **Zoom**: Stream live via link: Budget Committee Meeting

Broadcasting: Watch live on channel 21 or via link: <a href="https://metrotv.ompnetwork.org/">https://metrotv.ompnetwork.org/</a>

#### **AGENDA ITEM**

5:30 – 5:35	I.	<b>CALL TO ORDER &amp; ROLL CALL</b> : Gino Grimaldi (President), Susan Cox (Vice President), Pete Knox (Secretary), Kelly Sutherland, Lawrence Green (Treasurer), Michelle Webber, Heather Murphy, Carl Yeh (Chair), Darvin Fowler, Linda Lynch, vacant, Steven Wheeler, Gary Wildish, Jason Williams
5:35- 5:40	II.	COMMENTS FROM THE CEO
5:40 – 5:50	III.	<b>PUBLIC COMMENT</b> – Public comment may be provided in writing to <a href="mailto:clerk@ltd.org">clerk@ltd.org</a> , via Zoom, or in-person at the meeting.
5:50 – 7:00	IV.	BUSINESS UPDATES, DISCUSSIONS, AND PRESENTATIONS
		Proposed Fiscal Year 2024-2025 BudgetPamela Strutz, Director of Finance and Jameson T. Auten, Chief Executive Officer
	V.	BUSINESS ACTION ITEMS
		Proposed Fiscal Year 2024-2025 BudgetPamela Strutz, Director of Finance
7:00	VI.	ADJOURNMENT

The facility used for this meeting is wheelchair accessible. To request a reasonable accommodation or interpreter, including alternative formats of printed materials, please contact LTD's Administration office no later than 48 hours prior to the meeting at 541-682-5555 (voice) or 7-1-1 (TTY through Oregon Relay).



# Lane Transit District Proposed Fiscal Year 2024-2025 Budget

Presented by: Pamela Strutz, Director of Finance and Budget Officer

&

Jameson T. Auten, Chief Executive Officer

#### **ACTION REQUESTED:** Committee Approval with Board Recommendation

The annual budget reflects the authorized amount that Lane Transit District can spend during the specific 12-month period that begins every July 1 and ends June 30. The annual budget is guided by our vision to create a more connected, sustainable and equitable community and, as a result, reflects all five of our strategic areas of focus.

In accordance with ORS 294.408, the Board of Directors must adopt a budget for each of its six (6) funds by the close of the current fiscal year. For Lane Transit District, the fiscal year ends on June 30, 2024. Oregon Budget Law (ORS 294.321) is also designed to encourage citizen involvement in the budget process. Lane Transit District achieves this by: 1) vetting the Budget through a Budget Committee comprised of all seven Board members and an equal number of appointed community members, 2) holding public hearings and 3) accepting written public comments.

There are three requirements before the Lane Transit District Board can adopt the budget: 1) Posting for public comment (ORS 294.401), 2) Approval by the Budget Committee as presented or amended (ORS 294.424), and 3) Holding a public hearing on the Budget Committee approved budget (ORS 294.453).

The Budget Officer has prepared the proposed Fiscal Year 2024-2025 Budget and associated explanatory documents in accordance with ORS 294.473.

ORS 294.414 requires that the Budget Committee hold one or more meetings for the purposes of:

- Receiving the Fiscal Year 2024-2025 Budget Message and the Proposed Fiscal Year 2024-2025
   Budget
- Providing members of the public with an opportunity to ask questions about and comment on the budget.

ORS 294.428 requires that the Budget Committee approve the Proposed Fiscal Year 2024-2025 Budget as submitted by the Budget Officer or amended by the Budget Committee.

The Budget Committee may hold additional public hearings and/or additional Budget Committee meetings and/or postpone approval of the proposed Fiscal Year 2024-2025 Budget to an alternate date. The Budget Committee may amend and approve the proposed Fiscal Year 2024-2025 Budget as amended.

Following the Budget Committee's approval, the Lane Transit District Board of Directors will hold a public hearing on May 28, 2024 per ORS 294.453. The proposed Fiscal Year 2024-2025 Budget will then be taken to the Board for adoption at its June 12, 2024 monthly meeting.



# Lane Transit District Proposed Fiscal Year 2024-2025 Budget

**PROPOSED MOTION:** I move to forward the Budget as presented as presented [amended] to the Board of Directors with a recommendation for approval.

## PROPOSED BUDGET

### **Budget Summary**



#### Lane Transit District Combined Funds - REVISED Fiscal Year 2024-2025

District Wide Resources	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percent Change
Operating Revenues	\$14,976,572	\$20,875,732	\$27,719,430	\$37,684,114	\$9,964,684	36%
Cash Fares & Passes	2,313,837	2,792,277	2,688,420	2,839,500	151,080	6%
Group Passes	1,753,550	1,889,271	1,921,925	2,137,000	215,075	11%
Advertising	31,125	0	0	50,000	50,000	100%
Special Services	1,180	31,300	27,383	127,400	100,017	365%
AS, P2P & MC	10,876,880	16,162,884	23,081,702	32,530,214	9,448,512	41%
Nonoperating Revenues	\$79,718,573	\$96,464,489	\$107,127,182	\$102,085,410	(\$5,041,772)	-5%
Payroll Taxes	47,048,331	49,019,822	50,841,071	53,873,247	3,032,176	6%
Self-employment Taxes	2,323,671	2,434,645	2,142,737	2,685,256	542,519	25%
State-in-Lieu	646,016	521,887	789,450	841,922	52,472	7%
Federal Assistance	22,550,214	36,571,558	43,103,323	36,636,987	(6,466,336)	-15%
State Assistance	6,159,706	5,786,446	9,015,187	6,327,998	(2,687,189)	-30%
Local Assistance	211,996	0	105,756	0	(105,756)	-100%
Miscellaneous	596,803	356,494	400,000	320,000	(80,000)	-20%
Interest	181,836	1,773,637	729,658	1,400,000	670,342	92%
Total Revenues	\$94,695,145	\$117,340,221	\$134,846,612	\$139,769,524	\$4,922,912	4%
Working Capital Resources/Reserves	\$64,518,901	\$64,518,901	\$38,215,780	\$71,687,321	\$33,966,341	89%
General Fund	36,546,728	36,546,728	2,777,221	24,907,356	\$22,130,135	797%
Specialized Services Fund	2,408,252	2,408,252	0	2,464,216	\$2,464,216	100%
Medicaid Fund	996,433	996,433	0	508,064	\$508,064	100%
Point2point Fund	140,669	140,669	0	297,289	\$297,289	100%
Capital Fund	24,426,819	24,426,819	24,426,819	32,993,456	\$8,566,637	35%
Sustainable Services Reserve Fund	, ,,,,,,,,	0	11,011,740	10,516,940	(\$494,800)	
Interfund Transfers	\$15,035,316	\$22,980,990	\$9,915,180	\$8,018,285	(\$1,896,895)	-19%
Total Resources with Beginning Working Capital	174,249,362	204,840,112	182,977,572	219,475,130	36,992,358	20%
District Wide Requirements	FY2021-22 Actual	FY2022-23	FY2023-24	FY2024-25	Change from	
	Actual	Actual	Adopted	Proposed	FY24 Budget	Percent Change
Operating Requirements	\$63,565,851	Actual \$76,405,100	Adopted \$90,585,656	Proposed \$104,619,486	FY24 Budget \$14,033,830	Percent Change
Operating Requirements Personnel Services				·		
	\$63,565,851	\$76,405,100	\$90,585,656	\$104,619,486	\$14,033,830	15%
Personnel Services	\$63,565,851 37,160,588	<b>\$76,405,100</b> 42,771,943	\$90,585,656 47,693,055	\$104,619,486 51,987,902	<b>\$14,033,830</b> 4,294,847	<b>15%</b> 9%
Personnel Services Materials & Services	\$63,565,851 37,160,588 9,871,874	\$76,405,100 42,771,943 12,305,700	\$90,585,656 47,693,055 14,165,587	\$104,619,486 51,987,902 16,778,662	\$14,033,830 4,294,847 2,613,075	15% 9% 18% 251%
Personnel Services Materials & Services Insurance & Risk Services	\$63,565,851 37,160,588 9,871,874 524,679	\$76,405,100 42,771,943 12,305,700 1,380,383	\$90,585,656 47,693,055 14,165,587 649,598	\$104,619,486 51,987,902 16,778,662 2,280,058	\$14,033,830 4,294,847 2,613,075 1,630,460	15% 9% 18% 251%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038	15% 9% 18% 251% 28% 14%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405	15% 9% 18% 251% 28% 14%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674)	15% 9% 18% 251% 28% 14% -7%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674)	15% 9% 18% 251% 28% 14% -7% -10%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers Transfer to Specialized Services Fund	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674) (\$1,896,895) (3,985,186)	15% 9% 18% 251% 28% 14% -7% -10% -19% -89%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000 400,200	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674) (\$1,896,895) (3,985,186)	15% 9% 18% 251% 251% 28% 14% -7% -10% -19% -89% 0%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund Transfer to Point2point Fund	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750 280,655	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750 182,778	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750 214,900	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674) (\$1,896,895) 0 32,122	15% 9% 18% 251% 28% 14% -7% -10% -19% -89% 0% 18%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000 400,200 115,000	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674) (\$1,896,895) (3,985,186)	15% 9% 18% 251% 251% 28% 14% -7% -10% -89% 0%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund Transfer to Medicaid Fund Transfer to the Sustainable Services Reserve Fund Transfer to Capital Projects Fund	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461  \$15,035,316 2,100,000 400,200 115,000 0 12,420,116	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750 280,655 10,348,740 9,123,845	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750 182,778 238,919 4,680,547	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750 214,900 300,000 6,675,635	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674) (\$1,896,895) (3,985,186) 0 32,122 61,081 1,995,088	15% 9% 18% 251% 28% 14% -7% -10% -19% -89% 0% 18% 26% 43%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund Transfer to Point2point Fund Transfer to the Sustainable Services Reserve Fund Transfer to Capital Projects Fund  Reserves & Restricted Funds	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000 400,200 115,000 0 12,420,116 \$57,052,515	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750 280,655 10,348,740 9,123,845 \$82,204,261	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294  \$9,915,180 4,485,186 327,750 182,778 238,919 4,680,547	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750 214,900 300,000 6,675,635	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674) (\$1,896,895) (3,985,186) 0 32,122 61,081 1,995,088	15% 9% 18% 251% 26% 14% -7% -10% -19% -89% 0% 18% 26% 43%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund Transfer to Point2point Fund Transfer to Capital Projects Fund  Reserves & Restricted Funds Cash Flow Operating reserve	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000 400,200 115,000 0 12,420,116 \$57,052,515 10,594,309	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750 280,655 10,348,740 9,123,845 \$82,204,261 13,239,836	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750 182,778 238,919 4,680,547 \$41,708,442 11,250,659	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750 214,900 300,000 6,675,635 \$70,196,739 11,841,104	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$4,127,674) (\$1,896,895) (3,985,186) 0 32,122 61,081 1,995,088 \$28,488,297 590,445	15% 9% 18% 251% 251% 28% 14% -7% -10% -19% -89% 0% 18% 26% 43% 68% 5%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund Transfer to Point2point Fund Transfer to the Sustainable Services Reserve Fund Transfer to Capital Projects Fund  Reserves & Restricted Funds Cash Flow Operating reserve Sustainable Services Reserve	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000 400,200 115,000 0 12,420,116 \$57,052,515 10,594,309 0	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750 280,655 10,348,740 9,123,845 \$82,204,261 13,239,836 10,516,940	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750 182,778 238,919 4,680,547 \$41,708,442 11,250,659 240,118	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750 214,900 300,000 6,675,635 \$70,196,739 11,841,104 10,516,940	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$1,896,895) (\$1,896,895) 0 32,122 61,081 1,995,088 \$28,488,297 590,445 10,276,822	15% 9% 18% 251% 28% 14% -7% -10% -19% -89% 0% 18% 26% 43% -68% 5% 4280%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund Transfer to Point2point Fund Transfer to the Sustainable Services Reserve Fund Transfer to Capital Projects Fund  Reserves & Restricted Funds  Cash Flow Operating reserve Sustainable Services Reserve Unrestricted working capital	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000 400,200 115,000 0 12,420,116 \$57,052,515 10,594,309 0 18,486,033	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750 280,655 10,348,740 9,123,845 \$82,204,261 13,239,836 10,516,940 21,752,055	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750 182,778 238,919 4,680,547 \$41,708,442 11,250,659	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750 214,900 300,000 6,675,635 \$70,196,739 11,841,104 10,516,940 11,575,670	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$1,896,895) (3,985,186) 0 32,122 61,081 1,995,088 \$28,488,297 590,445 10,276,822 5,784,824	15% 9% 18% 251% 28% 14% -7% -10% -19% 68% 43% 68% 4280% 100%
Personnel Services Materials & Services Insurance & Risk Services Specialized Services Medicaid P2P  Capital Fund Investments  Transfers  Transfer to Specialized Services Fund Transfer to Medicaid Fund Transfer to Point2point Fund Transfer to the Sustainable Services Reserve Fund Transfer to Capital Projects Fund  Reserves & Restricted Funds Cash Flow Operating reserve Sustainable Services Reserve	\$63,565,851 37,160,588 9,871,874 524,679 4,802,532 11,038,806 167,372 \$6,626,461 \$15,035,316 2,100,000 400,200 115,000 0 12,420,116 \$57,052,515 10,594,309 0	\$76,405,100 42,771,943 12,305,700 1,380,383 6,678,944 12,978,739 289,391 \$23,249,761 \$22,980,990 2,900,000 327,750 280,655 10,348,740 9,123,845 \$82,204,261 13,239,836 10,516,940	\$90,585,656 47,693,055 14,165,587 649,598 11,598,951 15,723,595 754,870 \$40,768,294 \$9,915,180 4,485,186 327,750 182,778 238,919 4,680,547 \$41,708,442 11,250,659 240,118	\$104,619,486 51,987,902 16,778,662 2,280,058 14,893,989 17,979,000 699,875 \$36,640,620 \$8,018,285 500,000 327,750 214,900 300,000 6,675,635 \$70,196,739 11,841,104 10,516,940	\$14,033,830 4,294,847 2,613,075 1,630,460 3,295,038 2,255,405 (54,995) (\$1,896,895) (\$1,896,895) 0 32,122 61,081 1,995,088 \$28,488,297 590,445 10,276,822	15% 9% 18% 251% 2519 28% 14% -7% -10% -19% -89% 0% 18% 26% 43% -68% 5% 4280%



### Lane Transit District General Fund Fiscal Year 2024-2025

Resources	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Revenues	\$3,830,049	\$4,712,848	\$4,357,728	\$5,153,900	\$796,172	18%
Cash Fares & Passes	2,044,194	2,792,277	2,408,420	2,839,500	431,080	18%
Group Passes	1,753,550	1,889,271	1,921,925	2,137,000	215,075	11%
Advertising	31,125	0	0	50,000	50,000	100%
Special Services	1,180	31,300	27,383	127,400	100,017	365%
Nonoperating Revenues	\$68,771,108	\$73,603,736	\$69,312,916	\$71,920,425	\$2,607,509	4%
Payroll Taxes	47,048,331	49,019,822	50,841,071	53,873,247	3,032,176	6%
Self-employment Taxes	2,323,671	2,434,645	2,142,737	2,685,256	542,519	25%
State-in-Lieu	646,016	521,887	789,450	841,922	52,472	7%
Federal Assistance	16,907,812	18,496,627	13,300,000	9,650,000	(3,650,000)	-27%
State Assistance	1,066,639	1,168,824	1,110,000	3,350,000	2,240,000	202%
Miscellaneous	596,803	388,294	400,000	320,000	(80,000)	-20%
Interest	181,836	1,573,637	729,658	1,200,000	470,342	64%
Total Revenues	\$72,601,157	\$78,316,584	\$73,670,644	\$77,074,325	\$3,828,251	5%
Other Resources			10,002,425	12 024 000	2 020 254	200/
Working capital from prior years		4	10,003,435	13,831,686	3,828,251	38%
Total Resources	\$72,601,157	\$78,316,584	\$83,674,079	\$90,906,011	\$7,656,502	9%

Requirements	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements	\$47,557,141	\$56,458,026	\$62,508,240	\$71,046,622	\$8,538,382	14%
Personnel Services	37,160,588	42,771,943	47,693,055	51,987,902	4,294,847	9%
Materials & Services	9,871,874	12,305,700	14,165,587	16,778,662	2,613,075	18%
Insurance & Risk Services	524,679	1,380,383	649,598	2,280,058	1,630,460	251%
Operating Contingency	0	0	0	0	0	0%
Transfers	\$15,035,316	\$22,980,990	\$9,915,180	\$8,018,285	(\$1,896,895)	-19%
Transfer to Special Services Fund	2,100,000	2,900,000	4,485,186	500,000	(3,985,186)	-89%
Transfer to Medicaid Fund	400,200	327,750	327,750	327,750	0	0%
Transfer to Point2point Fund	115,000	280,655	182,778	214,900	32,122	18%
Transfer to Sustainable Services Reserve	0	10,348,740	238,919	300,000	61,081	26%
Transfer to Capital Projects Fund	12,420,116	9,123,845	4,680,547	6,675,635	1,995,088	43%
						•
Reserves	\$0	\$0	\$11,250,659	\$11,841,104	\$590,445	5%
Cash Flow Reserve (historically 2 months of operating)			11,250,659	11,841,104	590,445	5%
Total Requirements	\$62,592,457 <sup>B</sup>	dget Committee Agen	la Packet of 4783,674,079	\$90,906,011	\$7,231,932	100%



### Lane Transit District Specialized Services Fund Fiscal Year 2024-2025

Resources	FY2021-22 Actuals	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Revenues	\$2,741,279	\$3,834,908	\$7,113,765	\$14,393,989	\$7,280,224	102%
Passenger Fares	269,643	306,550	280,000	330,000	50,000	18%
Federal Assistance	1,036,501	1,160,244	3,682,646	3,439,336	(243,310)	-7%
State Assistance	1,287,089	2,100,850	3,057,687	10,539,177	7,481,490	245%
Local Assistance	147,996	267,214	93,432	85,476	(7,956)	-9%
Miscellaneous	50	50	0			
Other Sources	\$2,100,000	\$2,900,000	\$4,485,186	\$500,000	(\$3,985,186)	-89%
Transfer from General Fund *	2,100,000	2,900,000	4,485,186	500,000	(3,985,186)	-89%
Total Revenues	\$4,841,279	\$6,734,908	\$11,598,951	\$14,893,989	\$3,295,038	28%

Requirements	FY2021-22 Actuals	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Eugene-Springfield Services	\$3,491,575	\$4,595,484	\$8,574,000	\$11,664,750	\$3,090,750	36%
ADA RideSource	3,374,609	4,478,518	8,149,000	10,314,750	2,165,750	27%
Transit Training and Hosts	13,780	13,780	175,000	175,000	0	0%
Mental Health Transportation	103,186	103,186	125,000	175,000	50,000	40%
Preschool Transportation	0	0	125,000	0	(125,000)	-100%
DD53 Transportation	0	0	0	1,000,000	1,000,000	100%
Rural Lane County Services	\$707,289	\$718,418	\$1,004,112	\$1,161,200	\$157,088	16%
South Lane Services	143,107	143,107	296,120	380,620	84,500	29%
Oakridge Diamond Express	270,033	285,119	278,200	297,900	19,700	7%
Florence Rhody Express	220,060	213,866	279,792	261,530	(18, 262)	-7%
Florence/Yachats	0	0	0	70,600	70,600	100%
Volunteer Coordination	74,089	76,326	150,000	150,550	550	100%
Other Services	\$109,582	\$118,346	\$464,339	\$488,939	\$24,600	5%
Mobility Management	104,235	111,615	339,339	363,339	24,000	7%
Crucial Connections	4,019	4,785	25,000	25,300	300	1%
Veterans Transportation	1,328	1,946	100,000	100,300	300	0%
Statewide Transportation Improvement	\$494,086	\$1,246,696	\$1,556,500	\$1,579,100	\$22,600	1%
Cottage Grove MOD	0	0	305,000		(305,000)	-100%
Fare Collection Integration	0	0	175,000	0	(175,000)	-100%
Florence/Eugene Connector	0	0	118,000	165,200	47,200	40%
Florence/Yachats	0	0	63,500	88,900	25,400	40%
Oakridge STIF Expansion	0	0	150,000	150,000	0	0%
Rhody Express Expansion	0	0	220,000	220,000	0	0%
Lane County STIF Program Overview	0	0	0	200,000	200,000	100%
STIF Transit Demand Plan	0	6,315	0	0	0	0%
STIF Grant Administration	7,363	1,240,381	200,000	305,000	105,000	53%
RideSource Shopper Expansion	486,723	0	225,000	450,000	225,000	100%
Cottage Grove Discretionary	0	0	0		0	
CG & Creswell ADA Paratransit Expansion	0	LTD E	udget Committee A	genda Packet 0	(100,000)	-100%
Total Requirements	\$4,802,532	\$6,678,944	\$11,598,951	\$14,893,989	\$3,295,038	28%



# Lane Transit District Point2point Fund Fiscal Year 2024-2025

Resources	FY2021-22 Actuals	FY2022 - 23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Revenues	\$359,908	\$165,356	\$572,092	\$484,975	(\$87,117)	-15%
Federal Assistance State Assistance Local Assistance	359,908 0 0	165,356 0 0	559,768 0 12,324	484,975	(74,793) 0 (12,324)	-13% 0% -100%
Other Sources	\$115,000	\$280,655	\$182,778	\$214,900	\$32,122	18%
Transfer from General Fund for operations *	115,000	280,655	182,778	214,900	32,122	18%
Total Revenues	\$474,908	\$446,011	\$754,870	\$699,875	(\$54,995)	-7%

Requirements	FY2021-22 Actuals	FY2022 - 23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Point2point Administrative	71,273	77,290	188,247	50,000	(138,247)	-73%
Emergency Ride Home	177	0	7,700	0	(7,700)	-100%
Safe Routes to Schools	65,673	148,532	0	0	0	
Vanpool	30,037	61,935	131,033	175,875	44,842	34%
Projects						
SRTS Regional	0	0	232,890	225,000	(7,890)	-3%
SRTS Bike Ped Safety Program	0	0	55,000	55,000	Ó	0%
Driveless Connect/Get There	121	0	0	0	0	
SmartTrips	91	1,634	20,000	64,000	44,000	220%
City of Eugene Bike Share program	0	0	120,000	130,000	10,000	8%
Total Operating Requirements	\$167,372	\$289,391	\$754,870	\$699,875	(\$54,995)	-7%



### Lane Transit District Medicaid Fund Fiscal Year 2024-2025

Resources	FY2021-22 Actuals	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Revenues	\$10,876,880	\$12,162,620	\$15,395,845	\$17,651,250	\$2,255,405	15%
Medicaid Medical Services  Medicaid Brokerage Administration  Medicaid Waivered Transportation	6,947,755 3,929,125 0	7,908,085 4,254,535 0	10,580,670 3,493,200 1,321,975	11,190,000 5,179,000 1,282,250	609,330 1,685,800 (39,725)	6% 48% -3%
Other Sources	\$400,200	\$327,750	\$327,750	\$327,750	\$0	0%
Transfer from General Fund *	400,200	327,750	327,750	327,750	0	0%
Total Revenues	\$11,277,080	\$12,490,370	\$15,723,595	\$17,979,000	\$2,255,405	14%

Requirements	FY2021-22 Actuals	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements	\$10,382,649	\$12,232,763	14,073,870	16,301,250	2,227,380	16%
Medicaid Medical Services						
Services	7,382,433	9,255,401	10,180,000	11,366,000	1,186,000	12%
Mobility Management	63,793	134,363	168,000	402,200	234,200	139%
Program Administration	2,936,423	2,842,999	3,725,870	4,533,050	807,180	22%
Medicaid Waivered Transportation	\$656,157	\$745,976	\$1,649,725	\$1,677,750	28,025	2%
Services	628,540	731,146	880,000	946,000	66,000	8%
Mobility Management	20,852	6,704	41,975	21,750	(20,225)	-48%
Program Administration	6,765	8,126	400,000	380,000	(20,000)	-5%
Grant Program Match Requirements	0	0	327,750	330,000	2,250	1%
Total Requirements	\$11,038,806	\$12,978,739	15,723,595	17,979,000	2,255,405	14%



Disaster recovery preparedness IT Hardware/Software Replacement

System security improvements ITS Video Systems Replacement

Safety & Security

**Total Capital Outlay** 

Other Projects COVID-19

### **Lane Transit District Capital Projects Fund** Fiscal Year 2024-2025

Fiscal Year 2024-2025								
Resources	FY2021-22 Actuals	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change		
Grants	\$8,115,971	\$22,692,553	\$30,408,409	\$29,964,985	(\$443,424)	-19		
Federal Assistance	4,245,993 3,805,978	18,074,931	25,560,909	26,986,987	1,426,078	-39 <sup>0</sup>		
State Assistance Local Assistance	5,805,978 64,000	4,617,622 0	4,847,500 0	2,977,998	(1,869,502)	-39		
Miscellaneous	0	0	0					
Other Sources  Transfer from General Fund	\$12,420,116 12,420,116	<b>\$9,123,845</b> 9,123,845	\$4,680,547 4,680,547	\$6,675,635 6,675,635	\$1,995,088 1,995,088	<b>43</b> °		
Working Contint Bosonson	***	£24.04C.200	¢5 070 220	<b>CO</b>	<b>CO</b>	00		
Vorking Captial Resources Working Capital Resources utilized	<b>\$0</b>	\$31,816,398 0	<b>\$5,679,338</b> 5,679,338	<b>\$0</b>	\$0	0'		
otal Resources with Beginning Working Capital	20,536,087	31,816,398	40,768,294	36,640,620	(4,127,674)	-10		
Requirements	FY2021-22 Actuals	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change		
nprovement Projects (IP) Frequent Transit Network	\$2,370,048	\$1,573,456	\$23,463,090	\$16,215,549	(\$7,247,541)	-31		
Franklin Raise Project Grant Match	0	0	2,500,000	n l	(2,500,000)	-100°		
MovingAhead Design Refinement	29,835	384	600,000	0	(600,000)	-100°		
West Eugene EmX Extension	657	3,240	0	0	0	0		
Safety & Amenity Improvements				1,561,090	1,561,090	100		
River Road Transit Disposal	1,734	0	0	25,000	25,000	100		
Planning Studies	163,999	146,244	525,000	780,000	255,000	49		
Facilities Santa Clara Transit Center	6,544	0	0	0.1	0.1	0		
OCC/Training/Lounge	0,544	0	10,500,000	9,500,000	(1,000,000)	-10 <sup>1</sup>		
Eugene Station Modernization	61,151	363,917	4,600,000	810,000	(3,790,000)	-82		
Fleet Crane and Fall Protection	0	0	750,000	825,000	75,000	10		
Hunsaker Development Project	6,934	0	10,000		(10,000)	-100		
Passenger Boarding & System Facility Improvements	152,989	141,316	200,000	200,000	0	0		
Technology Infrastructure & Systems								
Fare Management System	2,937	0	0	0	0	0		
Novus Modules	56,625	203,506	607.000	1 964 450	1 167 150	0 167		
Regional Mobility Enabling Technologies Website	0	0	697,000 450,000	1,864,459 650,000	1,167,459 200,000	44		
Safety & Security	Ů,	<u> </u>	400,000	000,000	200,000			
FTN Safety and Amenity Improvements	1,886,643	714,849	2,331,090		(2,331,090)	-100		
System Security Improvements	0	0	300,000		(300,000)	-100		
Requirements	FY2021-22 Actuals	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change		
tate of Good Repair (SGR)	\$4,160,727	\$21,125,124	\$17,305,204	\$20,425,071	\$3,119,867	189		
Frequent Transit Network								
none								
Fleet	4 477 004	40 00F 040 I	40 F00 000 I	44 400 000	(4.400.000)	-9		
Ten Yr. Fixed Route Fleet Replacement Ten-Year Non-Rev Fleet	1,477,981 213,715	16,965,646 284,235	12,500,000 146,880	11,400,000 488,250	(1,100,000) 341,370	-9 232		
Ten Yr. Spec Srvc Fleet Replacement	0	0	1,353,550	1,411,200	57,650	4		
Spare Parts for Vehicles	99,946	0	0	0	0	0		
Major bus components	0	0	304,774	548,429	243,655	80		
Replacement Parts Fleet Procurement Plan	74,550	0 105,659	0	0	0	0		
Facilities	74,330	100,009	0	0	· ·			
OCC/Training /Lounge facility	86,564	404,504	0		0	100		
Glenwood Petroleum Fuel Sys. Improvements	. 0	0	900,000	100,000	(800,000)	-89		
Glenwood Admin Roof Replacement		222	40	1,500,000	1,500,000	100		
Bus Wash Improvements Passenger Boarding & System Facilities SGR	81,481	688,083	10,000	135,000 200,000	125,000 200,000	1250 100		
Transit facilities state of good repairs	362,627	463,795	515,000	285,000	(230,000)	-45		
Technology Infrastructure & Systems	<u> </u>	·	,	,	, , ,			
Computer Hardware & Software	240,580	110,624	0	0	0	0		
NTD software	85,685 51,084	20,610	0	0	0	0		
Scheduling software Administrative software	51,984 10,872	20,619 2,429	0	0	Ü	(		
CAD/AVL	538	1,412	25,000	210,000	185,000	740		
Data Warehouse	28,178	35,812	100,000	5,555	(100,000)	-100		
ERP	68,982	558,268	600,000	400,000	(200,000)	-33		
Microsoft 365	62,298	8,900	100,000		(100,000)	-100		
Mobile Gateways	2,689	1,483	260,000	007.400	(260,000)	-100		
Operations Software/Midas Replacement VMWare	20,622 0	70,450 0	225,000 100,000	837,192	612,192 (100,000)	272 -100		
Disaster recovery preparedness	208,636	183,766	0 00,000	0	(100,000)	-100		
IT Hardware/Software Replacement	0	0	165.000	885.000	720,000	436		

982,799

95,686

6,626,461

0

1,219,439

22,698,580 \$

0

0

165,000

40,768,294

0

720,000

25,000

2,000,000

(4,127,674)

885,000

25,000

2,000,000

36,640,620

436%

100%

100%

-10%



# Lane Transit District Sustainable Services Fund Fiscal Year 2024-2025

Resources	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Other Sources Interest Transfer from General Fund *	168,200 10,348,740	0 238,919	200,000 300,000	200,000 61,081	100% 26%
Total Resources	\$10,516,940	\$238,919	\$500,000	\$261,081	109%

Requirements	FY2022-23 Actuals	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Reserve Requirements Fixed Route Sustainable Service Reserve STIF Sustainable Service Reserve	10,516,940 -	238,919 0	500,000	261,081	109%
Total Requirements	10,516,940	238,919	500,000	\$261,081	109%



#### Lane Transit District Executive Office Fiscal Year 2024-2025

Requirements	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Personnel Services Materials & Services	727,652 429,672	, ,	, ,	, - ,	,	39.21% 2.08%
Total Requirements	\$1,157,324	\$1,497,540	\$2,013,698	\$2,624,120	\$610,422	30.30%

Personnel Profile	FY2023-24 Budget	FY2024-25 Budget	Change from FY24 Budget	Percentage Change
Executive Office	9	9.25	0.25	2.78%



#### Lane Transit District Administration Fiscal Year 2024-2025

Requirements	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Personnel Services	2,416,518	3,004,717	3,597,473	4,194,255	596,782	17%
Materials & Services	1,294,015	1,175,469	2,174,567	2,178,782	4,215	0%
Insurance & Risk Services	513,271	878,287	639,598	977,858	338,260	53%
Total Requirements	\$4,223,804	\$5,058,473	\$6,411,638	\$7,350,895	\$939,257	15%

Personnel Profile	FY2023-24 Budget	FY2024-25 Budget	Change from FY24 Budget	Percentage Change
Marketing	7	7.75	0.75	10.71%
Human Resources & Risk Management	9	9	0	0.00%
Compliance	3	3	0	0.00%



#### Lane Transit District Finance Fiscal Year 2024-2025

Requirements	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Personnel Services Materials & Services	2,220,540 4,346,534	2,487,365 5,995,481	2,800,946 6,062,303	, ,		-10% 15%
Total Requirements	\$6,567,074	\$8,482,846	\$8,863,249	\$9,513,981	\$650,732	7%

Personnel Profile	FY2023-24 Budget	FY2024-25 Budget	Change from FY24 Budget	Percentage Change
Finance	7	7	0	0.00%
Grant Administrator	0	1	1	100.00%
Materials Management	6	6	0	0.00%
Procurement	4	4	0	0.00%



#### Lane Transit District Operations Fiscal Year 2024-2025

Requirements	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Personnel Services Materials & Services	28,608,366 596,569	30,774,153 597,071	36,115,447 1,211,886	,,	3,776,453 398,576	10% 33%
Total Requirements	\$29,204,935	\$31,371,224	\$37,327,333	\$41,502,362	\$4,175,029	11%

Personnel Profile	FY2023-24 Budget	FY2024-25 Budget	Change from FY24 Budget	Percentage Change
Mobility Services	11	12	1	9.09%
Transit Operations	207	236	29	14.01%
Public Safety	16	27	11	68.75%
Fleet Management	42	47	5	11.90%



#### Lane Transit District Planning & Development Fiscal Year 2024-2025

District Wide Requirements	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Personnel Services Materials & Services	2,249,751 1,696,323	2,421,322 1,844,195	, ,		(385,130) 173,644	-14% 9%
Total Requirements	\$3,946,074	\$4,265,517	\$4,742,021	\$4,530,535	(\$211,486)	-4%

Personnel Profile	FY2023-24 Budget	FY2024-25 Budget	Change from FY24 Budget	Percentage Change
Service Planning	4	5	1	25.00%
Facilities	12	12	0	0.00%



#### Lane Transit District Business Intelligence Fiscal Year 2024-2025

District Wide Requirements	FY2021-22 Actual	FY2022-23 Actual	FY2023-24 Adopted	FY2024-25 Proposed	Change from FY24 Budget	Percentage Change
Operating Requirements						
Personnel Services	925,425	1,072,174	1,143,001	2,042,532	899,531	79%
Materials & Services	1,520,170	1,958,695	2,929,700	3,482,196	552,496	19%
Total Requirements	\$2,445,595	\$3,030,869	\$4,072,701	\$5,524,728	\$1,452,027	36%

Personnel Profile	FY2023-24 Budget	FY2024-25 Budget	Change from FY24 Budget	Percentage Change
Business Intelligence	2	2	0	0.00%
Information Technology & Intelligent Transportation Systems (ITS)	7	10.75	3.75	53.57%
Intelligent Transportation Systems	2	2	0	0.00%







# What is this budget solving for?

- Increasing service levels to the public
  - Recruitment / Retention
  - Fleet Maintenance
  - Service Evaluations
  - Partner Coordination
- Increasing fare collection and public safety presence
- Continuing to Build Public Trust
  - Business Intelligence
  - Community Liaison
  - External Reporting



## **LTD: Current State**

## **Strengths**

- People: Commitment to serving
- Engaged Community & Stakeholders
- Relationships with community leaders
- Existing internal and external partnerships financial reserves are healthy

### Weaknesses

- Ridership growth rate
- Operating costs v. revenues
- Outcomes focus & reporting
- Recruitment & Retention Impacts
  - Key Positions open
  - Workforce retention rates
  - Fiscal imbalance



## **LTD: Current State**

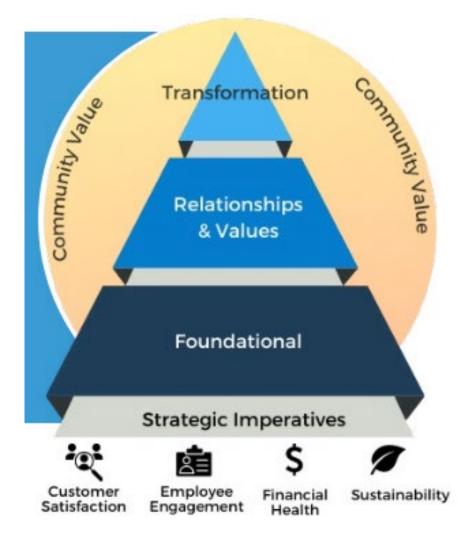
### **Opportunities**

- Reimagine the Ride
- Varied funding sources
- New recruiting Partnerships
- Data to Information
- Long Range Mobility Plan

### **Threats**

- Additional modes funded through transit funding sources
- Safety perceptions and realities
- Federal funding reauthorization
- Lack of U.S. bus manufacturers

# LTD Strategic Business Plan





# **Strategic Business Plan Activities**

- Regional Mobility
  - ATTAIN Grant
  - o COA, RSA
- Community Relations
  - Eugene Neighborhood Groups
  - Increased Transparency- Stakeholder Event
  - Community Outreach and Communications Assessment (COCA)
- Recruitment and Retention Approach
  - External Partners
  - Hiring Goal
  - Training
  - Apprenticeship Program



# **Questions?**













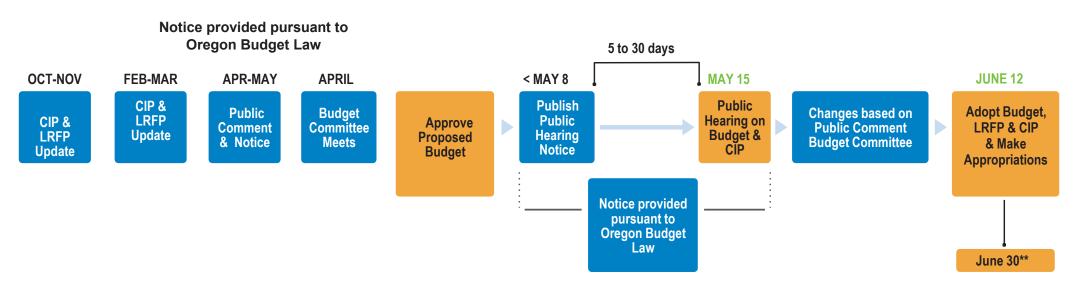
# **Agenda**



- Key inputs
- Trends
- LRFP & CIP
- Moving forward



## **BUDGET PROCESS**



\*\*NOTE: Budget must be adopted by June 30 (ORS 294.408)

# **Key Inputs to the LRFP**

- Current Year budget estimate, requests
- Staffing current, historical, projected
- Tax revenues (Oregon Economic variables)
- Operational data (i.e. revenue speed, productivity)
- Other short and long-range plans: (i.e. Reimagine the ride, STIF plan, Fleet Plan, CIP)
- Transfers for other services & capital
- ~ 30 elements/assumptions (independent factors or driven by assumed service levels in plan year)
- ~ 20 years 2002-2023 historical actuals (financial, operational, staffing, etc.)







# **Trend Changes**



### Considered in FY24 LRFP 2<sup>nd</sup> Draft

- Higher adjustment factors for M&S
- Healthcare Costs max 7%
- Federal Assistance Ops \$2.2, FY26 \$4.2, Covid Relief allocated
- STIF increased service \$3M+
- CIP updates

## **Changing trends**

- Slowing inflation, technology costs, aging fleet equipment
- Labor Contracts IT 7/1(tentative), PSO effective 7/1/24



## LRFP 2024-2033 Draft - Operating Revenues

Resources	FY2022-23 Actual	FY2023-24 Budget	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast	FY2030-31 Forecast	FY2031-32 Forecast	FY2032-33 Forecast
Operating Revenues											
Cash Fares & Passes	2,472,344	2,408,400	2,839,500	3,012,100	3,185,700	3,185,700	3,185,700	3,185,700	3,185,700	3,185,700	3,185,700
Group Passes	1,889,271	1,921,900	2,137,000	2,219,000	2,300,000	2,300,000	2,300,000	2,300,000	2,300,000	2,300,000	2,300,000
Advertising	0	0	150,000	225,000	300,000	345,000	390,000	450,000	450,000	450,000	450,000
Special Services	31,300	27,400	27,400	27,400	27,400	27,400	27,400	27,400	27,400	27,400	27,400
	\$4,392,916	\$4,357,700	\$5,153,900	\$5,483,500	\$5,813,100	\$5,858,100	\$5,903,100	\$5,963,100	\$5,963,100	\$5,963,100	\$5,963,100

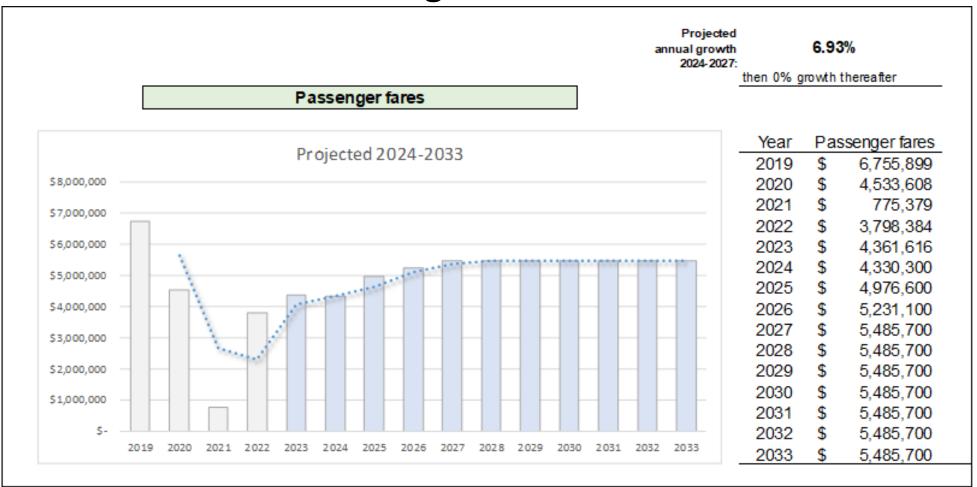
LRFP Forecasted Service (VRH)	223,100	242,700	253,500	266,500	279,400	279,400	279,400	279,400	279,400	279,400	279,400

Fares revenues increase while service is increasing, then flat Slight decrease in forecast service vs last draft LRFP

Advertising revenue is restored and increases



## LRFP 2024-2033 Draft - Passenger Fares





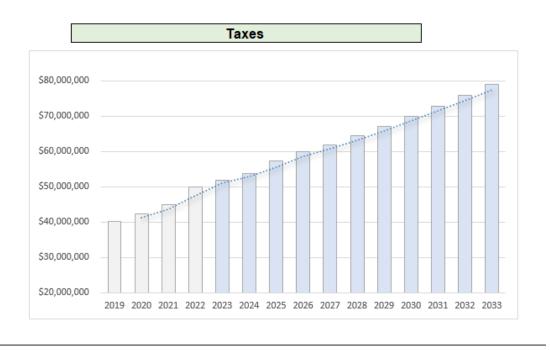


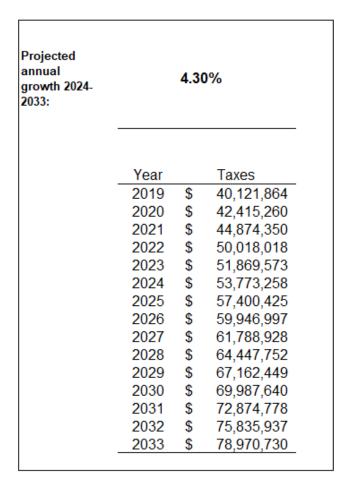
## LRFP 2024-2033 Draft - Nonoperating Revenues

Resources	FY2022-23 Actual	FY2023-24 Budget	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast	FY2030-31 Forecast	FY2031-32 Forecast	FY2032-33 Forecast
Nonoperating Revenues											
Payroll Taxes	49,019,822	50,841,071	53,873,247	56,291,374	58,037,259	60,561,951	63,140,676	65,824,210	68,567,740	71,382,504	74,362,211
Self-employment Taxes	2,434,645	2,142,737	2,685,256	2,775,770	2,833,044	2,927,214	3,022,370	3,121,552	3,221,735	3,323,577	3,431,500
State-in-Lieu	521,887	789,450	841,922	879,853	918,625	958,586	999,403	1,041,878	1,085,304	1,129,856	1,177,020
Federal Assistance	14,811,345	13,300,000	6,216,700	10,216,700	7,716,700	5,750,000	4,250,000	4,250,000	4,250,000	4,250,000	4,250,000
State Assistance	1,168,824	1,110,000	4,351,900	4,652,100	4,931,900	5,146,500	5,275,100	5,407,000	5,542,200	5,680,700	5,822,800
Local Assistance	5,000										
Miscellaneous	398,662	400,000	423,900	443,000	462,500	482,700	503,200	524,600	546,500	568,900	592,700
Interest	1,405,436	729,644	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000
Transfer from Sus Serv Reserve											
	\$69,765,621	\$69,312,902	\$69,592,925	\$76,458,797	\$76,100,028	\$77,026,951	\$78,390,749	\$81,369,240	\$84,413,479	\$87,535,537	\$90,836,231

Payroll tax continued growth
Federal Assistance decreases and continues
STIF funding used for increased service
Interest earnings flat

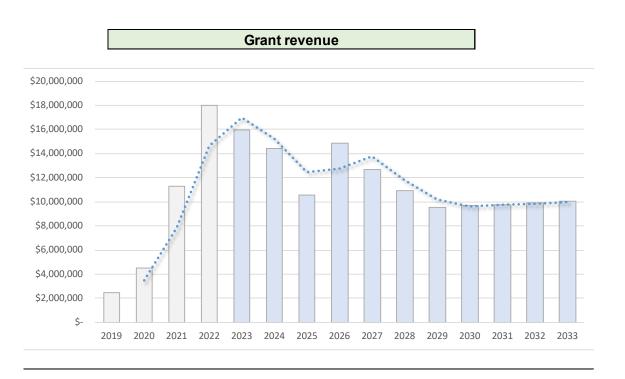
## LRFP 2024-2033 Draft - Tax Revenues

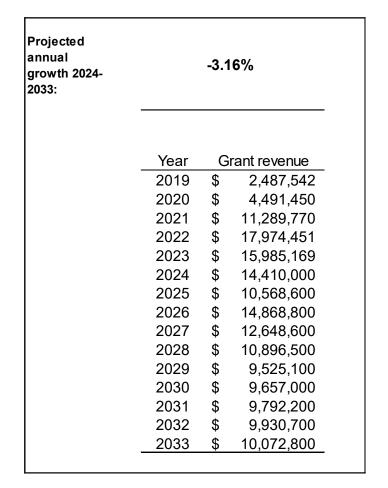






### LRFP 2024-2033 Draft - Grant Revenues









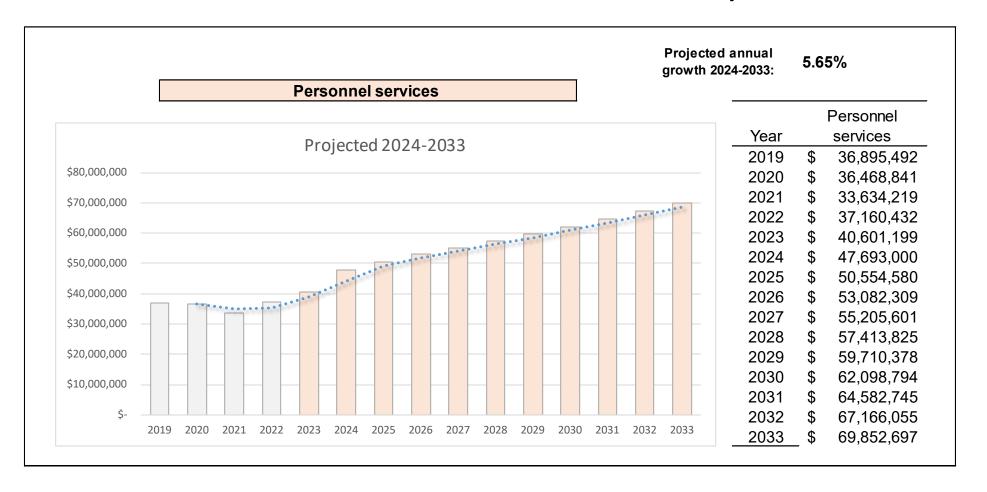
## LRFP 2024-2033 Draft - Operating Requirements

Requirements	FY2022-23 Actual	FY2023-24 Budget	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast	FY2030-31 Forecast	FY2031-32 Forecast	FY2032-33 Forecast
Operating Requirements											
Personnel Services	40,601,199	47,693,000	50,554,580	53,082,309	55,205,601	57,413,825	59,710,378	62,098,794	64,582,745	67,166,055	69,852,697
Materials & Services	11,872,246	14,125,600	14,973,136	15,422,330	15,885,000	16,361,550	16,852,396	17,357,968	17,878,707	18,415,069	18,967,521
Insurance & Risk Services	884,345	649,598	1,061,214	1,093,051	1,125,842	1,159,617	1,194,406	1,230,238	1,267,145	1,305,160	1,344,314
	\$53,357,790	\$62,468,198	\$66,588,930	\$69,597,690	\$72,216,444	\$74,934,993	\$77,757,181	\$80,687,000	\$83,728,598	\$86,886,283	\$90,164,533

Personnel Services include service increases, CBA through 2026, decreasing annual wage increases to match CPI, medical cost max 7% per year Materials & Services 6% from FY24 to FY25 and then 3% Insurance & Risk 20% growth due to increases in premiums then 3%



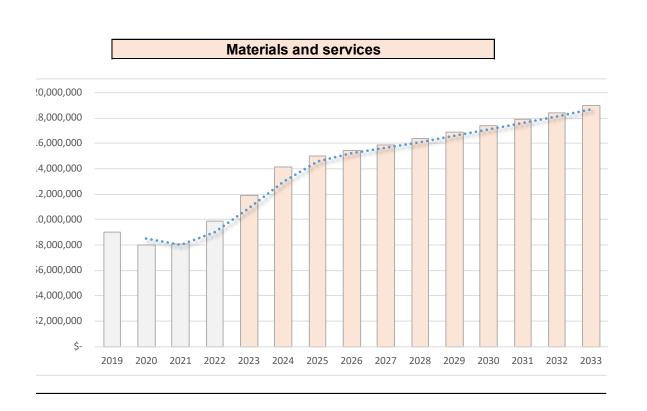
## LRFP 2024-2033 Draft - Personnel Services Expense

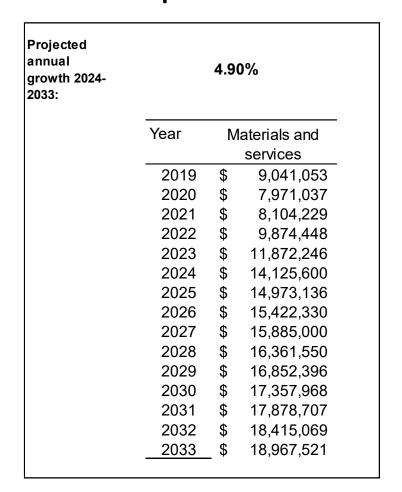






## LRFP 2024-2033 Draft – Materials & Services Expense









### LRFP 2024-2033 Draft - Transfers

Requirements	FY2022-23 Actual	FY2023-24 Budget	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast	FY2030-31 Forecast	FY2031-32 Forecast	FY2032-33 Forecast
Transfers											
Transfer to Specialized Services	2,900,000	4,485,186	4,485,200	4,485,200	4,485,200	4,485,200	4,485,200	4,485,200	4,485,200	4,485,200	4,485,200
Transfer to Medicaid Fund	327,750	327,750	327,800	327,800	327,800	327,800	327,800	327,800	327,800	327,800	327,800
Transfer to Point2point Fund	280,655	182,778	214,900	168,400	168,400	168,400	168,400	168,400	168,400	168,400	168,400
Transfer to the Sus Serv Reserve	10,348,740	238,919	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000
Transfer to Capital Projects Fund	9,123,845	4,510,409	6,811,590	4,230,736	7,739,671	2,845,750	1,807,705	1,781,701	2,341,476	2,849,482	2,088,028
	\$22,980,990	\$9,745,042	\$12,089,490	\$9,462,136	\$12,971,071	\$8,077,150	\$7,039,105	\$7,013,101	\$7,572,876	\$8,080,882	\$7,319,428

Specialized Services & Medicaid growth during service increases then flat Point2Point grants completing, Van Pool continuing Sustainable Services Reserve flat to maintain 2 month minimum Capital Projects per draft CIP



## LRFP 2024-2033 Draft – Total Revenues and Requirements

Resources/Requirements	FY2022-23 Actual	FY2023-24 Budget	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast	FY2030-31 Forecast	FY2031-32 Forecast	FY2032-33 Forecast
Total Revenues	\$74,158,536	\$73,670,602	\$74,746,825	\$81,942,297	\$81,913,128	\$82,885,051	\$84,293,849	\$87,332,340	\$90,376,579	\$93,498,637	\$96,799,331
										ĺ	
Total Requirements	\$76,338,780	\$72,213,240	\$78,678,420	\$79,059,826	\$85,187,515	\$83,012,143	\$84,796,286	\$87,700,101	\$91,301,474	\$94,967,165	\$97,483,961
Total Rev - Total Regmts	(\$2,180,244)	\$1,457,362	(\$3,931,595)	\$2,882,471	(\$3,274,387)	(\$127,092)	(\$502,437)	(\$367,761)	(\$924,895)	(\$1,468,528)	(\$684,630)

Actual spending will based on annual budget

Unrestricted working capital used for shortfalls



## LRFP 2024-2033 Draft - Working Capital

Working Capital	FY2022-23 Actual	FY2023-24 Budget	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast	FY2030-31 Forecast	FY2031-32 Forecast	FY2032-33 Forecast
Gen Fund Beg. Working Capital	36,546,728	35,424,296	36,881,658	32,950,063	35,832,534	32,558,147	32,431,055	31,928,619	31,560,857	30,635,962	29,167,434
Gen Fund End. Wkg Capital	35,424,296	36,881,658	32,950,063	35,832,534	32,558,147	32,431,055	31,928,619	31,560,857	30,635,962	29,167,434	28,482,804
Less: Unapprop Ending Fund Balance (2 mos)	(12,723,130)	<u>(12,035,540)</u>	<u>(13,113,070)</u>	(13,176,638)	<u>(14,197,919)</u>	<u>(13,835,357)</u>	(14,132,714)	<u>(14,616,684)</u>	(15,216,912)	(15,827,861)	<u>(16,247,327)</u>
General Fund Unrestricted End. Working Capital	22,701,166	24,846,118	19,836,993	22,655,896	18,360,228	18,595,698	17,795,904	16,944,174	15,419,050	13,339,573	12,235,478

Unrestricted working capital used for shortfalls 2024-2033 \$9.1M



# **Moving Forward**



- Complete the FY25 budget
- Seek alternative revenue sources
- Track cost drivers as we continually look for ways to improve efficiency
- Technology investment returns
- Transition to the area Mobility Manager



# Questions?







