



Public notice was given to *The Register-Guard*
for publication on February 28, 2016.

**LANE TRANSIT DISTRICT
BOARD OF DIRECTORS MEETING
SPECIAL MEETING**

Friday, March 4, 2016

2:00 p.m.

LTD Board Room

3500 E 17th Avenue, Eugene (in Glenwood)

No public testimony will be heard at this meeting.

A G E N D A

- I. CALL TO ORDER
- II. ROLL CALL
Gillespie _____ Yeh _____ Wildish _____ Necker _____
Grossman _____ Nordin _____ Pierce _____
- III. PRELIMINARY REMARKS BY BOARD PRESIDENT
- IV. ANNOUNCEMENTS AND ADDITIONS TO AGENDA
- V. MEDICAID BROKERAGE NON-EMERGENCY MEDICAL TRANSPORTATION (NEMT) SERVICES
- VI. ADJOURNMENT

The facility used for this meeting is wheelchair accessible. If you require any special physical or language accommodations, including alternative formats of printed materials, please contact LTD's Administration office as far in advance of the meeting as possible and no later than 48 hours prior to the meeting. To request these arrangements, please call 682-5555 (voice) or 7-1-1 (TTY, through Oregon Relay, for persons with hearing impairments).

AGENDA ITEM SUMMARY

DATE OF MEETING: March 4, 2016

ITEM TITLE: MEDICAID BROKERAGE NON-EMERGENCY MEDICAL TRANSPORTATION (NEMT) SERVICES

PREPARED BY: Todd Lipkin, Finance Manager/CFO, and
Cosette Rees, Accessible and Customer Services Manager

ACTION REQUESTED: Provide direction for ongoing operations of the NEMT brokerage

BACKGROUND:

In 2007 Lane Transit District (LTD) entered into partnership with the State of Oregon to broker non-emergency medical transportation (NEMT) for patients of the Oregon Health Plan Plus (OHP). In 2012 the Oregon Legislature passed landmark health care reform legislation that moved OHP delivery from the state to regional coordinated care organizations (CCOs).

CCOs were tasked with providing holistic health management, focusing on prevention and access to primary care. Among CCO responsibilities is the continued provision of medical transportation to ensure patient access.

Trillium Community Health Plan (Trillium) is the only CCO serving Lane County and closely coordinates with public agencies, including Lane County Public Health and the State of Oregon. Effective July 1, 2013, LTD began serving as Trillium's sole broker for NEMT services.

DISCUSSION:

At the March 4 meeting, The LTD Board of Directors will be briefed on the history of NEMT services in Lane County, program changes resulting from the Affordable Care Act, ridership profiles, types of transportation services, program budget, and coordination of NEMT and call center programs.

ATTACHMENTS: None

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Non-emergency Medical Transportation March 4, 2016



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Agenda

- Introduction
- Non-fixed-route Services
- Non-emergency Medical Transportation (NEMT) Overview
- How Coordinated Care Organization (CCO) NEMT is Funded
- NEMT Program Changes
- How LTD Controls Cost
- Brokerage Alternatives
- Guidance/Future Direction



Non-fixed-route Services



- Accessible Services Fund
- Medicaid Fund

Accessible Services Fund

- Fund covering non-fixed-route services
- Some services require local match
- Metro Program
 - Services
 - Funding
- Rural Program
 - Services
 - * Funding - no LTD general fund



Medicaid Fund

- Waivered and Non-emergency Medical Transportation (NEMT)
- Two NEMT payment structures
 - State pays full cost
 - Trillium pays per-member/per-month rate



Non-emergency Medical Transportation (NEMT) Overview



- What is NEMT?
- Historical service perspective

What is Non-emergency Medical Transportation (NEMT)?

- Transportation is a critical barrier to access to health care
- Policymakers directed that Oregon Health Plan (OHP) members receive transportation to medical appointments
- Destinations not limited by geographic location
- Partnerships with private providers
- LTD's NEMT brokerage is co-located with RideSource Call Center



Non-emergency Medical Transportation History

- Prior to 2008** – Department of Human Services contracts with providers and Senior & Disabled Services for NEMT
- May 2008** – The State contracts with *RideSource* Call Center to coordinate NEMT service in Lane County
- Cost-effective, full reimbursement for cost
- July 2013** - LTD enters into brokerage agreement with Trillium Community Health Plans
- Healthcare Transformation creates CCOs



Affordable Care Act

Effective January 2014

- Medicaid Expansion - Dramatic
- Promotion of Benefits



One-call Center

- Same phone number irrespective of eligible transportation program
- Easy access for patients
- Cost distribution across programs
- Hailed as national model in several federal government reports

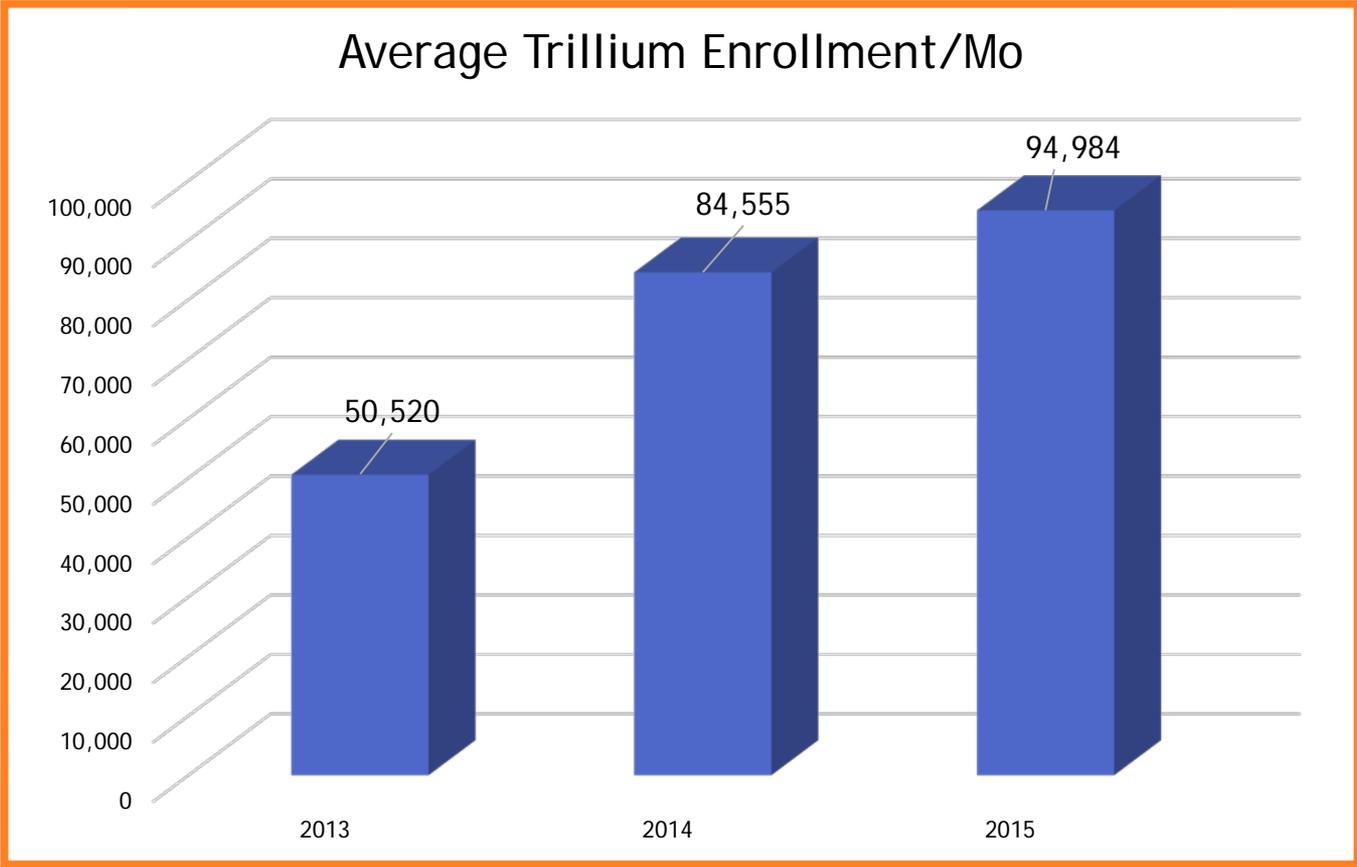


NEMT Program Changes

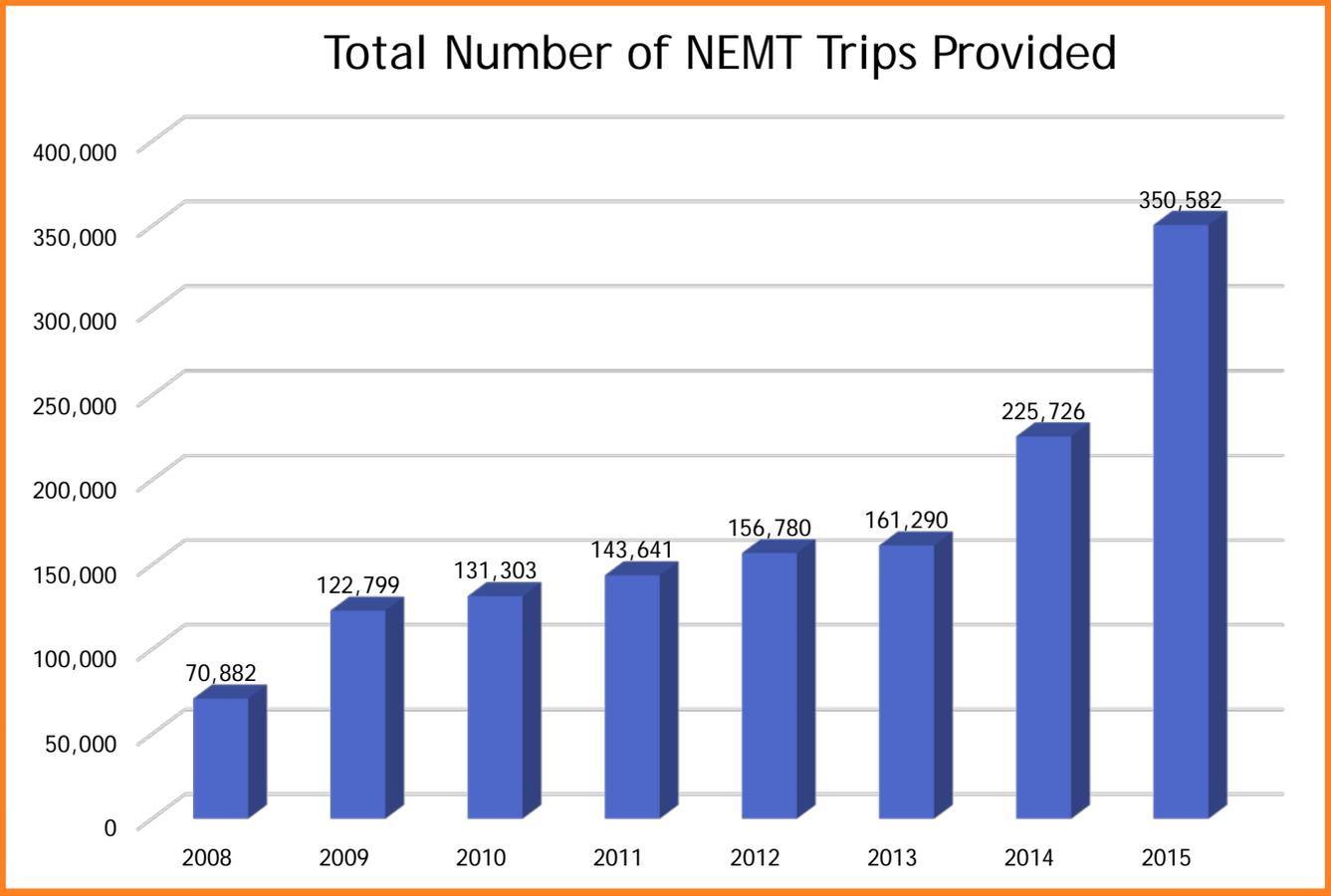


- Enrollment growth
- Skyrocketing ridership growth
- Cost trends

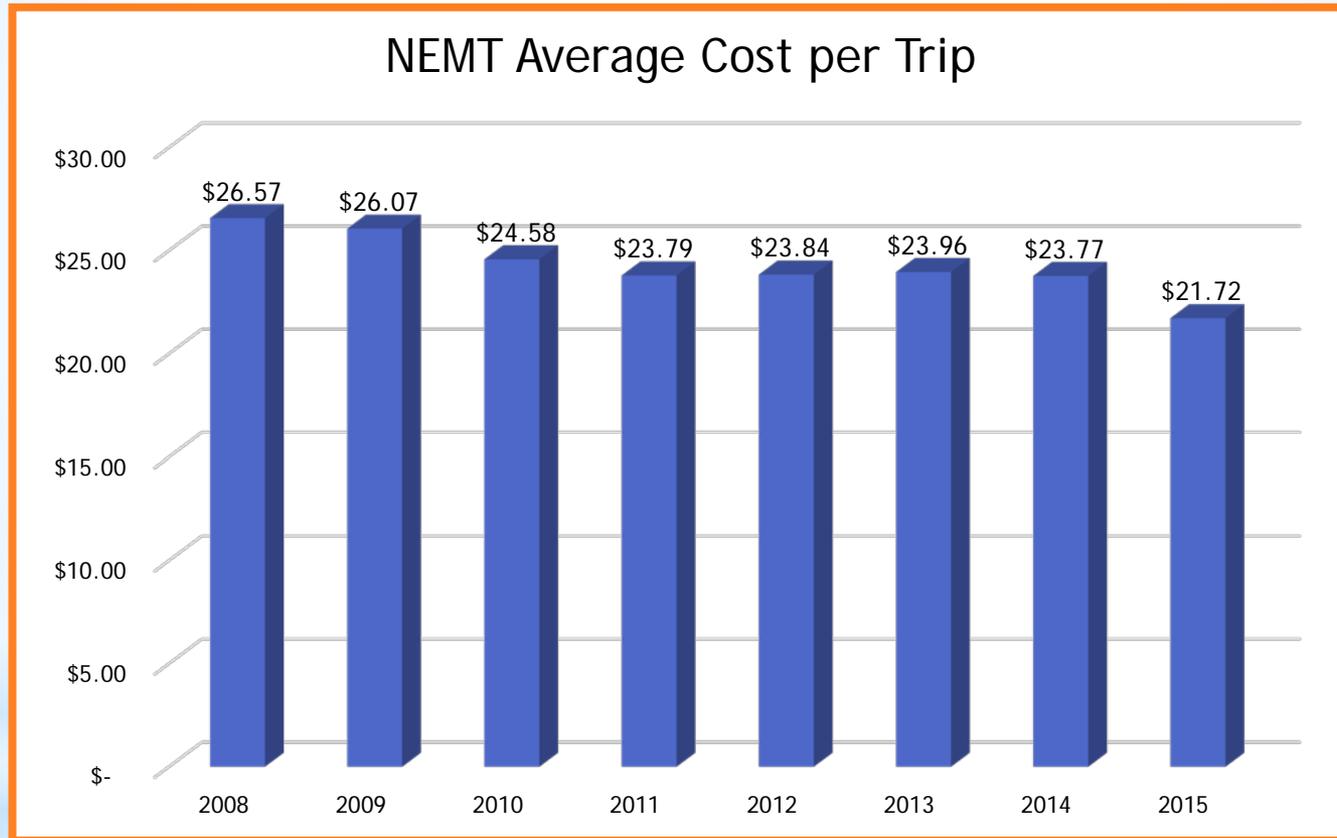
NEMT Enrollment - Trillium



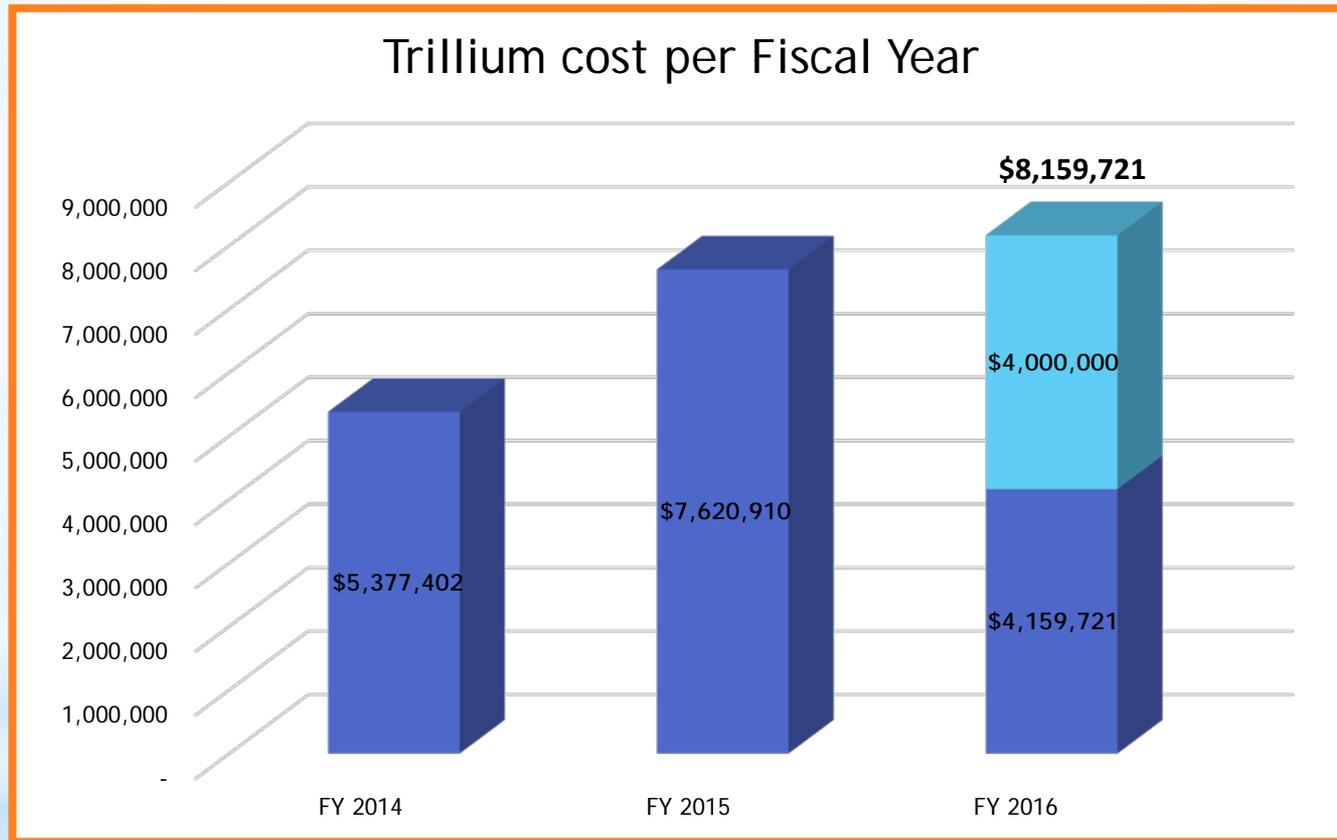
NEMT Trip Growth



Reducing Costs Per Trip



Trillium Total Cost Per Year of Program



How LTD Controls Costs



Cost Drivers

- Trips
 - Quantity
 - Distance
- Brokerage Operations
- LTD Administration

Cost Control

- LTD responsibly manages costs
- Per-ride costs have declined
- Some costs LTD cannot control



Non-emergency Medical Transportation (NEMT) Funding



- Trillium and State Payment Models

Funding

- Cost has grown beyond expectation since start of CCO model
- Trillium and LTD have negotiated solution
- Pricing model-PM/PM



Funding

- Current State
 - 2015 calendar year gap \$955,587
 - 2016 calendar year gap-approximately \$120,000 per month

Funding

- Proposal
 - Membership
 - Trips per member
 - Cost
 - Reserve fund
 - Quarterly review/renegotiation



Funding

- Trillium's Response
 - Books closed for 2015
 - Can't guarantee contract will cover 100% of cost
 - Acknowledged that LTD cannot continue to lose money on this service
 - Consider 6-month contract through June 30, 2016
 - Trillium submitted proposal today



Moving Forward

- Ensure rate covers cost
 - Negotiate rate that we are confident will cover costs
 - Establish reserve
- Meet quarterly, with opportunity to renegotiate
- Continue to collaborate on trends, eligibility, and strategies to reduce costs



Brokerage Alternatives

- LTD as Broker
- LTD does not continue
 - Private provider
 - Other current brokerages
 - Other public entity



Guidance

- Open Discussion



Non-emergency Medical Transportation March 4, 2016



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