

Coal Transport Discussion The Dalles City Council June 4, 2012

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BNSF Railway

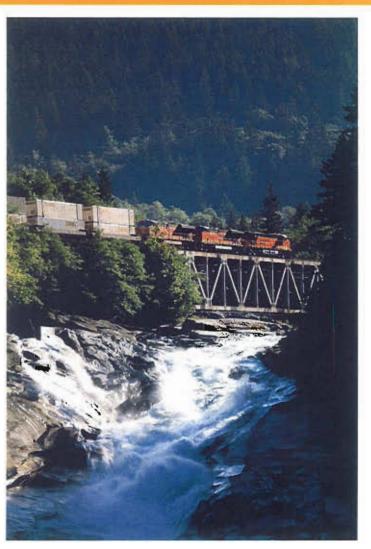
BNSF Railway

System Wide:

- 40,000 employees
- 32,000 route miles
- 28 states, 2 Canadian Provinces
- 1,400 trains per day system wide
- 165 years old, over 330 predecessor railroads (GN, NP, SP&S, AT&SF)

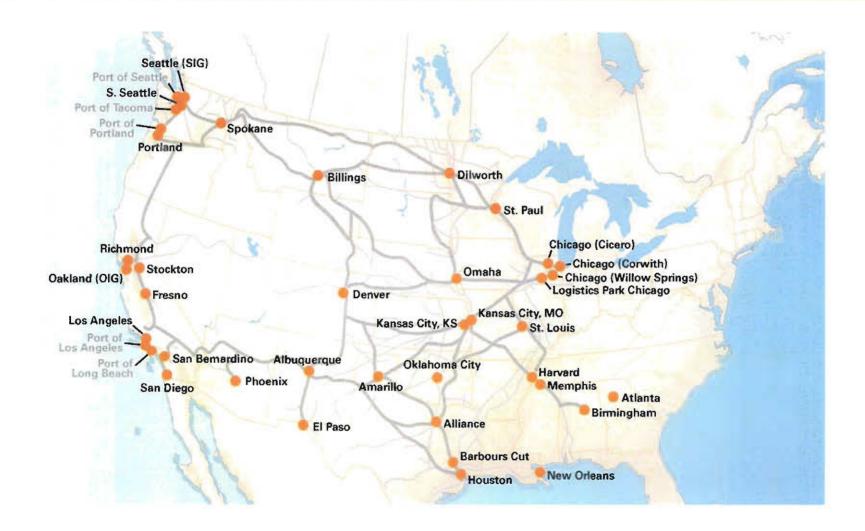
In the Pacific Northwest:

- 4,100 employees
- 2,136 route miles
- \$275M annual payroll
- Over \$200M annual in capital investment
- Carloadings 621K (orig) / 2,815K (w/in) / 869K (term.)





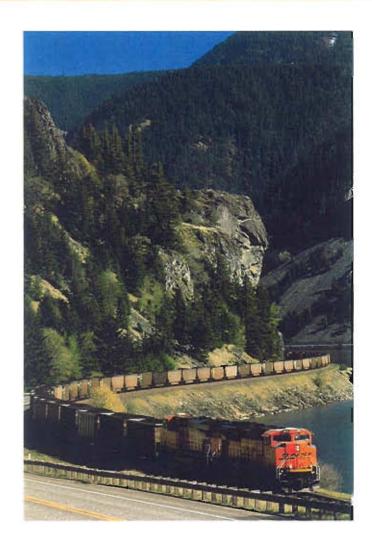
BNSF System





BNSF Facts

- BNSF hauls enough grain annually to supply 900 million people with a year's supply of bread.
- BNSF hauled enough coal to generate nearly 10 percent of the nation's electricity last year.
- BNSF moves enough sugar to make more than 3 million batches of cookies a year.
- BNSF transports more than 1 billion cans of canned goods each year.
- BNSF transports enough lumber each year to build more than 600,000 homes.
- BNSF transports enough newsprint each year to print 1 billion Sunday newspapers.



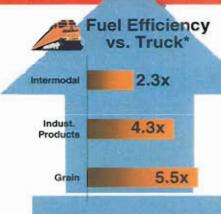


Freight Rail Works

Rail's Environmental Value

One BNSF
intermodal train
removes more than
280 long-haul
trucks from
our nation's
highways

Reduced Highway Congestion



Fuel Efficiency 11.5 million containers and trailers moved by rail reduces GHG emissions by 17.2 million metric tons vs. highway

Fewer Emissions

From an environmental, economic, congestion and safety perspective, rail is the best way to move goods – today and in the future

*Based on a 1,500 mile truck haul

Investing in Green Technology Facility and Equipment Updates

Liquefied Natural Gas Locomotive



- BNSF operates the only four environmentally friendly liquid natural gas locomotives that reduce emissions and fuel consumption
- 1200 sustainable horsepower, spark ignited

Rail-Mounted Wide-Span Electric Cranes



- Span multiple loading / unloading tracks
- Powered by electricity vs. diesel hydraulic
- Advanced anti-sway systems
- Reduced switching & vehicle container transfers
- Increased inventory capacity;
 utilizes footprint more efficiently
- Low energy consumption and noise level thanks to advanced drives and power regeneration

Automated Gate Technology



- Digital cameras record images of container, chassis, tractor, & unit #'s
- Images retained for one year for damage
- Drivers identified by biometric and unique pin ID
- Reduced liability and improved safety
- Reduces truck idling and increases facility throughput





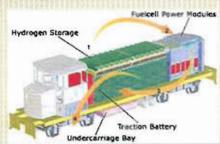
Investing in Green Technology Facility and Equipment Updates

Switch Engine with Diesel Particulate Filter



- Joint BNSF/UP initiative to test new emissions reduction technology
- 5-year, \$5 Million R&D project
- Two 1500 horsepower prototype switch engines equipped with DPF technology
- R&D work being performed by Southwest Research Institute through Association of American Railroads

Hydrogen Fuel Cell Switch Locomotive





- First railroad in the world to develop an experimental hydrogen fuel cell switch locomotive
- Not dependent on oil for fuel
- Debut test run in mid-2008
- Phase II –Advanced batteries
 & increased hydrogen storage

Multiple GenSet Locomotive



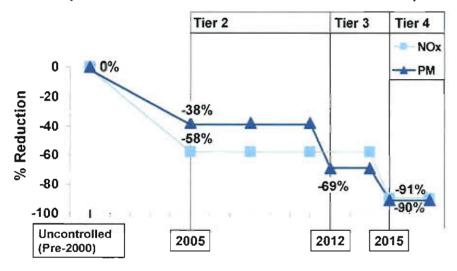
- Powered by multiple diesel GenSets with truck-like engines
- 700 sustainable horsepower from each GenSet
- 80 to 90% reduction in emissions
- 15 25% improvement in fuel efficiency





Improving Air Quality Locomotive Fleet Status

EPA Line-haul Locomotive Standards (% Reduction from Uncontrolled Levels)



Prepared by California Environmental Associates

- Total locomotive fleet = 6300
- Locomotives w/ idle control technology = 5500+
- 2012 \$1.1B rolling stock purchase, with most for energy efficient "Tier 3" locomotives that compared with pre-2000 units:
 - Cut NOx by 60%
 - Cut particulate matter 69%





Export Facilities

- Powder River Basin coal, from Wyoming and Montana, has been, and will continue to be, exported for many years through Roberts Bank (Vancouver, BC)
- There are a half dozen export proposals, some may proceed to design, some to environmental review / permitting, some possibly to construction – but each one must stand on its own merits
- Commerce flows are dynamic, with many variables: different customers, commodities (grain, coal, aggregates, etc), routes, market demand, etc





Coal Transport Issues

Despite decades of coal transport through the PNW with no known concerns or complaints ...

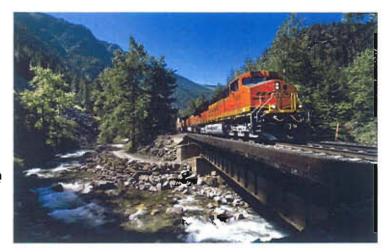
- Coal Dust: Yes it was an issue in proximity to the mine loading area, but nowhere else.
- Train Traffic: Wildly exaggerated assumptions about more trains per day – in the Gorge and around the PNW.
- Rail Capacity: Unfounded assertions of insufficient capacity for current customers, despite constant planning, investment.
- Air Emissions: Freight rail is the greenest mode of surface transport;
 4X's more efficient and lower emission.

- RR's first to discover, require surfactant.
- Treated loads, virtually no measurable dust.
- Current freight and passenger train counts vary daily; any growth will be a fraction of total PNW trains per day.
- Capacity is sufficient because we regularly invest over \$200M per year to preserve, grow our PNW track/facilities.
- Newest locomotive fleet, major capital investment in EPA Tier 3 locomotives, retrofits, idle reduction technology.



Let the Process Work...

- President's national goal is to double exports in 5 years.
- Environmental review, permitting has many hurdles, is costly, and takes years... For Gateway Pacific Terminal, there are 19 permits from 8 different agencies. *Is anyone suggesting the process isn't thorough or rigorous enough?*



- Opponents are seeking special treatment, to change the rules and depart from established federal/state environmental process; proponents just want the process executed fairly.
- We are proud of our environmental stewardship; BNSF was recognized in 2011 with an environmental award from the Gorge Commission.
- We will meet our obligations of the environmental review process as we did with the Lyle Siding and other projects... All we ask is to let the process work.

